

MASWM GENERAL MEMBERSHIP MEETING MINUTES

DATE: Tuesday, January 26, 2010

Trumann Hotel – Jefferson City

I. MEETING CALLED TO ORDER; 1:03 P.M. by MASWM President, **Bill Barr (*Camdenton*).**

President Barr (*Camdenton*) started the meeting by welcoming the large representation, especially the new(er) managers and workshop staff members. The Association joined Bill in the Pledge of Allegiance.

II. MEETING ATTENDANCE HISTORY

LAST YEAR 2009

CURRENT YEAR 2010

41 workshops w/ 9 Associates, guests	JANUARY	<i>Workshops w/ Associates, Guests, Staff ???</i>
41 workshops w/ 7 Associates	APRIL	
<i>No General Membership Mtg held</i>	JULY	
58 workshops w/ 5 Associates	OCTOBER	

III. GUESTS/ASSOCIATES IN ATTENDANCE

Fulvio Franzi, *Director, Extended Employment (E.E.) Sheltered Workshops*;
Leslie Miles, *Assoc Members with S.W.I.M./ Arthur J. Gallagher Risk Mgt*
Gary Schneider - *DESE Technical Field Supervisor*
Bill Kaltenborn - *DESE Technical Field Supervisor*
Richard “Mo” McCullough, *Legislative Consultant*
Don Gereau, *GT Mobility*
And several guest/staff attendees from different workshops

IV. Legislative Consultant – Richard “Mo” McCullough (*Report moved to top of Agenda as he needed to get over to Capitol*)

“Mo” reported that it will be a really tough Session at the Capitol this year with the Budget/Revenue shortfall and all! There will be 50 new legislators next year that we need to bring our case to then. Mo stated that he’s been really impressed with our “grassroots” network and efforts. He stated many legislators heard from many parents and supporters of the workshops. It is vital this effort continues this Session. He stated there continues to be strong support among the Legislators with whom he has talked for the sheltered workshop program, albeit Revenue is down considerable.

V. MINUTES: Presented by Secretary Bob Engemann (*Marthasville*)

Minutes were presented from the **Monday, October 5, 2009 General Membership** meeting in Branson.

Harvey Cooper (*Sikeston*) made a **motion to accept minutes** as presented, **Judd Chestnut** (*Lamar*) seconded the motion. No further discussion, motion carried.

VI. TREASURER REPORT: Treasurer Dee Fronberger (*Affton/STL County*)

Treasurer Dee distributed handouts showing the MASWM Revenue Statement and Cash Position as of 12/31/09. **Dee also reported that ALL (93) DESE Certified Sheltered Workshops have joined the MASWM and paid their '09-'10 Membership Dues! Excellent representation!!**

A motion to accept the Financial Report was made by **Brent Blackwell** (*Higginsville*), 2nd by **Charlie Fischer** (*Canterbury/STL County*) passed.

President Barr then asked each person present to introduce themselves and their workshop/organization so that all may get better acquainted.

VII. DESE, E.E. SHELTERED WORKSHOPS REPORT – – By **Fulvio Franzi, *Director, Extended Employment***

Full report is attached to these Minutes as a matter of record. DESE URL below
<http://dese.mo.gov/divspeced/shelteredworkshops/documents/MASWM1-26-10.pdf>

Highlights noted: '10 Budget shortfall, US DOL, New Manager Training, DESE Personnel changes
Also discussed were recent DOL Audits performed at a couple of shops

VIII. COMMITTEE REPORTS:

A. Legislative Committee – Randy Hylton, Chairperson (*Liberty*)

Randy briefed the Board on the two Hearings at which he testified to date. He stated the **House Appropriations Hearing went really well**. The **Senate Hearing** was rather short. In both he told about our need for full funding in '11 and so the growth in the “waiting list” to get employed in the workshops. Another big hit with the House was the fact that we return \$3.00-4.00 for every dollar of appropriations! The Governor puts in his Budget **\$24,786,000** for fiscal 6/30/'11, which is the same as '10. This will create a \$3.1 million shortfall from our “Fully Funded” amount of \$27,886,000! This will be our biggest challenge! Moe & Randy said it could be a tough next 2 ½ years for the State Budget... **and** the workshops!

Three major talking points were suggested for the legislators this Session:

- **Full funding needed for Fiscal '11 of \$27,886,000**
- **800 Missouri residents with disabilities are on the “waiting lists” of workshops and growing**
- **Our return on the \$1.00 of Appropriations puts \$3.24 back into the State's economy (ratio down from \$4.00 in previous years due to Sales Revenues at shops being down mirroring economy)**
- Also, ... If they are not employed in the workshops, many **may** end up in significantly more expensive Day Programs or in their Residential settings during the daytime hours, etc. costing the State significantly more instead. *It was noted that this data is not currently quantified.*

Randy stated that DESE, and therefore MASWM, will **not** be pursuing a Supplemental Appropriations this year ('10). **Our big Legislative Bill this year will be the Education Appropriations Bill (HB2002) Section 2.225 on pg. 9, of the Bill currently in the amount of \$24,786,000, which is the same as last year.**

Randy briefly touched on the lawsuit filed by the **Joplin Workshop, Inc.** against their SB-40 Board (*Jasper County Sheltered Facilities Board*) requesting a ruling on the legality of Programs funded with County SB-40 tax dollars. **Ron Sampson, manager of Joplin Workshop, Inc.** was in attendance and further explained the reasons for the suit, etc.

B. Marketing Committee – Randy Hylton (*Liberty*)

The MASWM Newsletter is out and will be sent to the Legislators shortly. It is probably one of the better, more inclusive issues of the Newsletter now done in 4-Color Process photo graphics at the VSI workshop! We continue to improve/upgrade the website. www.moworkshops.org

C. Membership Committee – Dee Froneyberger (*Afton/STL County*)

Dee again stated that **ALL** (93) DESE Certified EE sheltered workshops have joined and paid their '09-'10 Membership Dues! Excellent!! She congratulated the new members that attended this most important meeting

D. Training – Aaron Martin (*Grandview*)

Proposed for the April Annual Meeting are seminars on: Business Development from the Extension Council at CMU, Warrensburg; Fraud Prevention; and/or Social Networking for your shop.

Rep Paul LeVota (D-52) Jackson County will be the guest Speaker at the Banquet

E. Conference Committee – Vice President **Bob Koch** (*Washington*)

Dates for the upcoming MASWM conferences are as follows:

- **Spring '10 - April 7, 8, 9th (Wed-Thurs-Fri) Lodge of Four Seasons**
- **Summer '10 - Board of Directors Meeting - TBA**
- **Fall '10 - October 4-5-6, M-T-W in Branson Chateau on the Lake \$89.00**
- **Winter '11 - TBA - Jefferson City / Capitol Building / Legislative Breakfast**

IX. OTHER “MASWM” REPORTS

S.W.I.M. - **S**heltered **W**orkshop **I**nsurance of **M**issouri (*Self-insurance Workers Compensation Pool*)
Leslie Miles, CPCU, ARM, Area Vice President, Client Services Manager, *Arthur J. Gallagher Risk Management Services, Inc.*

Leslie reported that '09 is the best year accident-wise since '92 with claims of only \$421,983 to date. This could however change as some claims are reported. Leslie is available for anyone wishing to talk with her about S.W.I.M.

X. NOMINATION COMMITTEE (AD HOC)

President Bill Barr has asked Area VII Director **Eric Giebler** (*Sullivan*) to chair this **Ad Hoc Nomination Committee** for the four (4) Officers up this April.

XI. OLD BUSINESS:

Section 14c Commensurate (*less than Minimum*) Wage– *US Dept of Labor – Wage & Hour Div* was again **discussed at great lengths**. Briefly, this involved the situation in Iowa with *Henry's Turkey Farm*, a for-profit utilizing the 14c Certificate, and the abuses that took place there, and the over-reaction of Senator Tom Harkin to “revised” this program. Several groups out there are endorsing this move in order to eliminate the sheltered workshop program, regardless of the consequences to the displaced employees. Kind of “*Throw the baby out with the bathwater*” mentality! Missouri's EESW Program has operated for over 45 years under this 14c Program. Expect more DOL14c Audits as a results of new hires etc! Interestingly, these new DOL auditors are being trained by our DESE TFS's!

IRS Audits/990 Compliance – Executive Compensation review, among many items being pushed by Senator Grassley.

Don Gereau of GT Mobility made a presentation on preparing for such 990 Audits, etc., and is able to offer a 3rd party review for compliance. He asked for participants to get it going.

Rest Areas – Literature/Publications Boxes on premise – Previous discussion continued on the “opportunity” to secure additional Association revenue by “sponsoring” the new MODOT-owned Boxes being proposed to the Publications located at Missouri Rest Areas.

A motion was made by **Jerry Tindell** (*VSI*), seconded by **Ginger Williams** (*Farmington*) to **authorize the MASWM Executive Committee of the Board** to review and: set rates; initiate contract; and invoice for services on behalf of the Association and to contract with MODOT as recommended by the Board. After further discussion the motion passed unanimously.

XII. NEW BUSINESS:

A motion was made by **Randy Hylton** (*Liberty*), 2nd by **Judd Chestnut** (*Lamar*) to amend the Budget and again authorize expenditure up to \$1,000 for an MASWM booth at the **Missouri Rehabilitation Association (RHA) Conference** on June 6, 7 & 8 '10. passed. This is one of the few opportunities that high school VR Counselors have an opportunity to gain some insight into the extended employment sheltered workshop program in Missouri. Jerry Tindell from VSI (*Liberty*) will again man our booth.

XIII. Motion to adjourn was made by **Ron Sampson** (*Joplin*), seconded by **Ken Wagner** (*Jefferson City*), no further discussion, motion passed.
Everyone was reminded to be at the Capitol before the 7:30AM start of the Legislative Breakfast.

Meeting adjourned at 3:41 P.M.

Respectfully,

Bob Engemann (*Marthasville*),
Recording Secretary